



ABICO AVY CO., LTD.
5392TT

December 2022

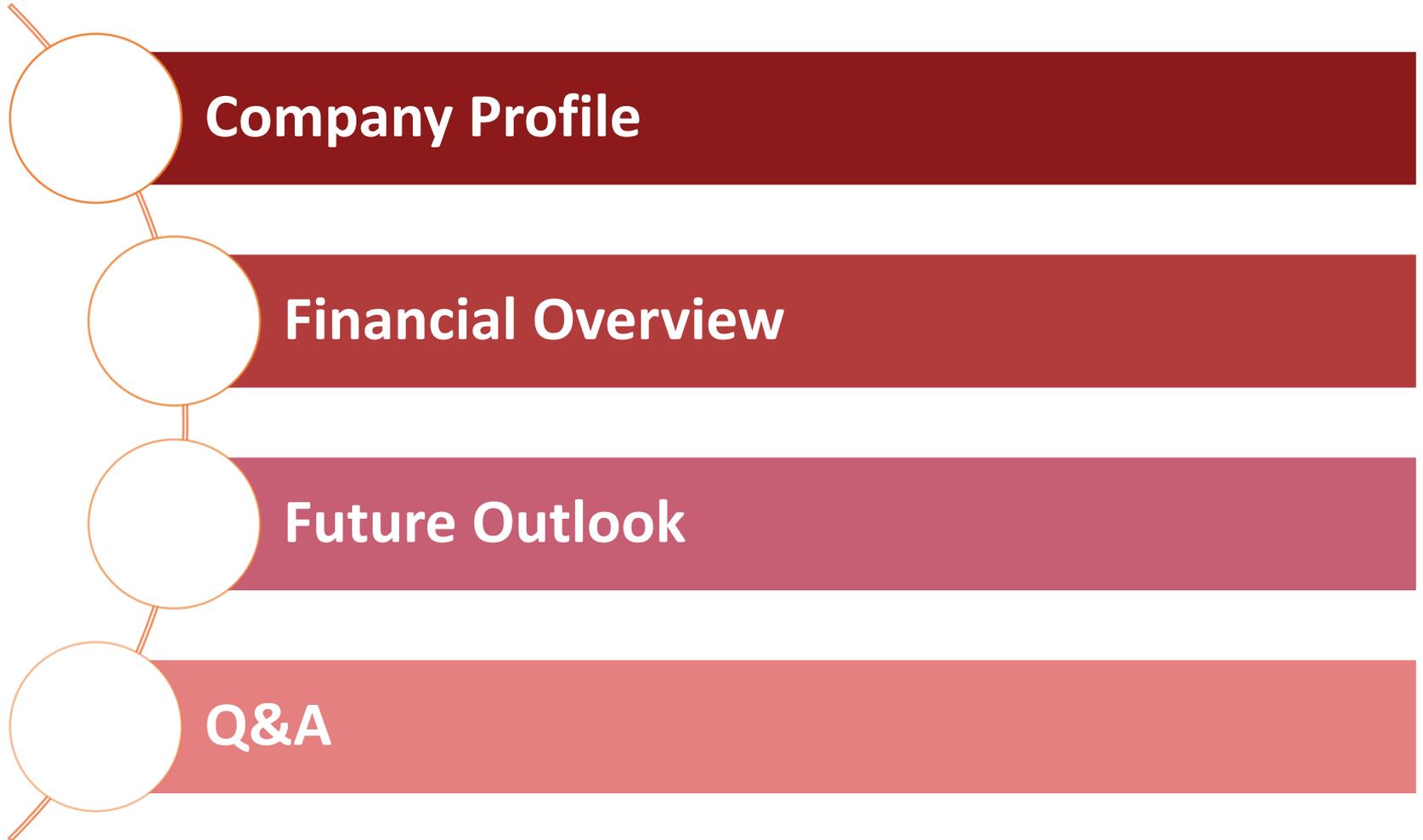


Safe Harbor Notice



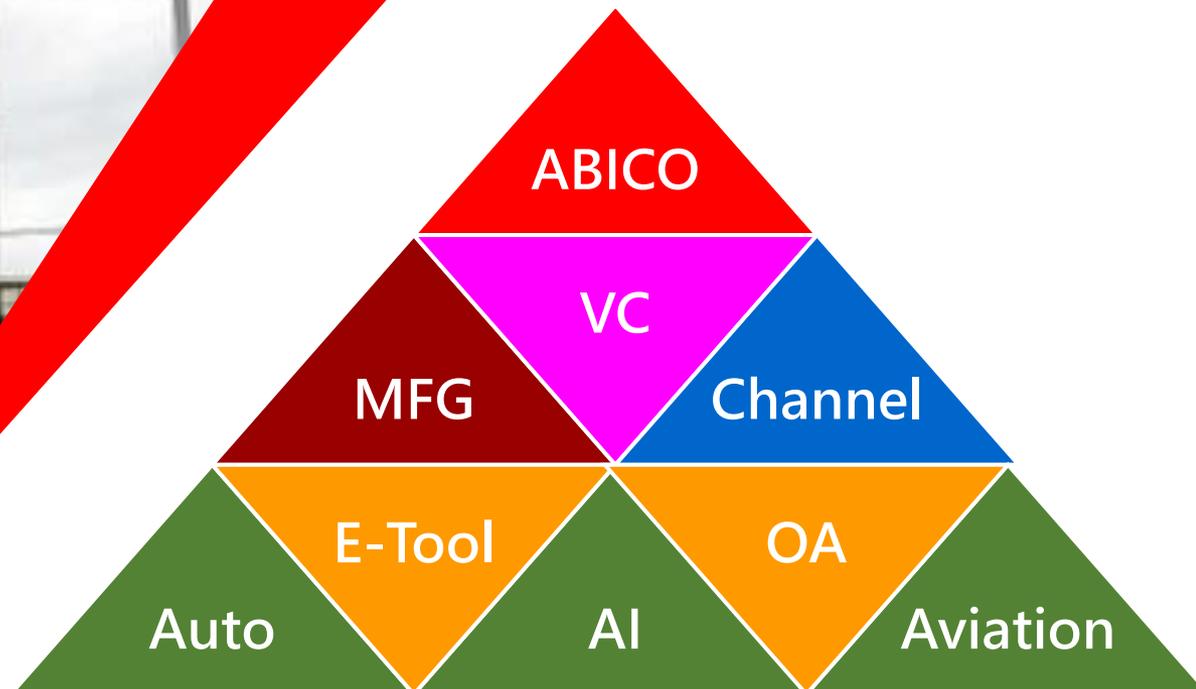
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Agenda





Company Profile



Company Profile



Company Name ABICO AVY CO., LTD. (5392 TT)

Manufacturing

Automotive parts and modules, Power tools, Components of Consumer

Our Business

electronics, OA, Home appliance

Sales & Service

Sports goods, Consumer goods, Electronics components

Chairman Mel Tong

**Vice Chairman &
Spokesman** Alan Tong

President Vincent Hu

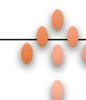
Established date December 29, 1994

Capital NT\$1.69 billion

Employee 4,122 (March 2022)

Place of Operation Taiwan, China, Japan, Vietnam, Thailand, Malaysia

Subsidiary JABON International Co.,Ltd. IKKA-KY (2250 TT) ABICO (8071 TT)



2021

Revenue NT\$11.8billion
Assets NT\$ 15.9billion



2011

Revenue NT\$4.2billion
Assets NT\$ 5.1billion

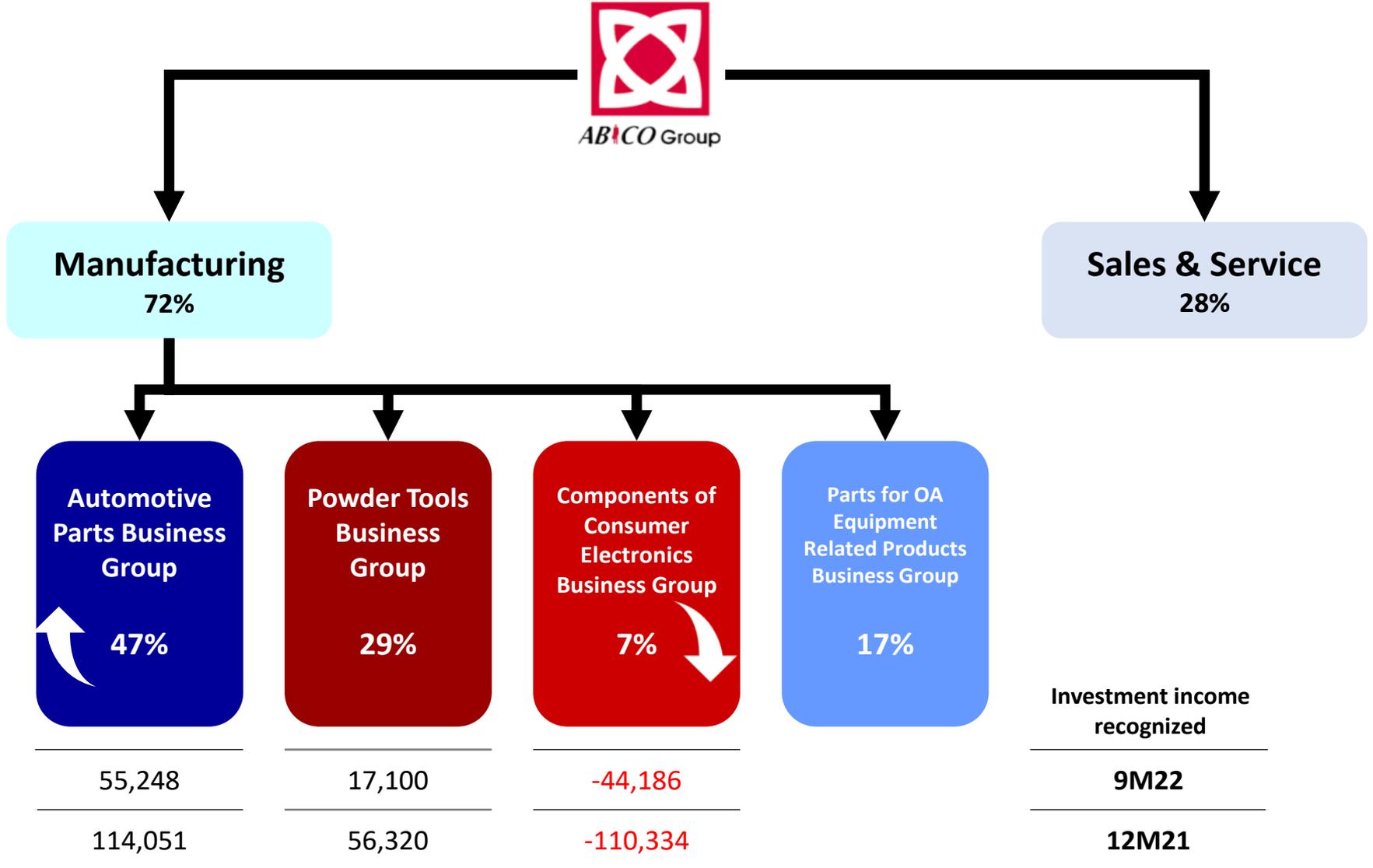


Worldwide Locations



Plant Site	
Japan	2
Central China	2
South China	6
Taiwan	4
Vietnam	2
Thailand	1
Malaysia	1
Total	18

Our Business





Automotive Parts Business Group

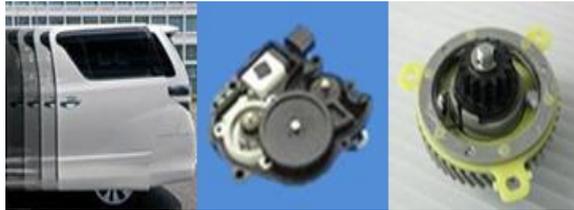


IKKA
&
Sol-plus





Product Line-up



Sliding door related



Power steering system related

Using driver module to adjust the rear view mirror

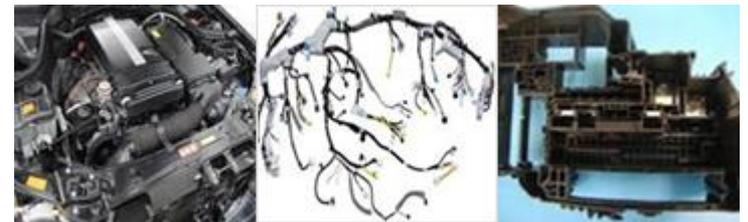


Engine related

Brake related

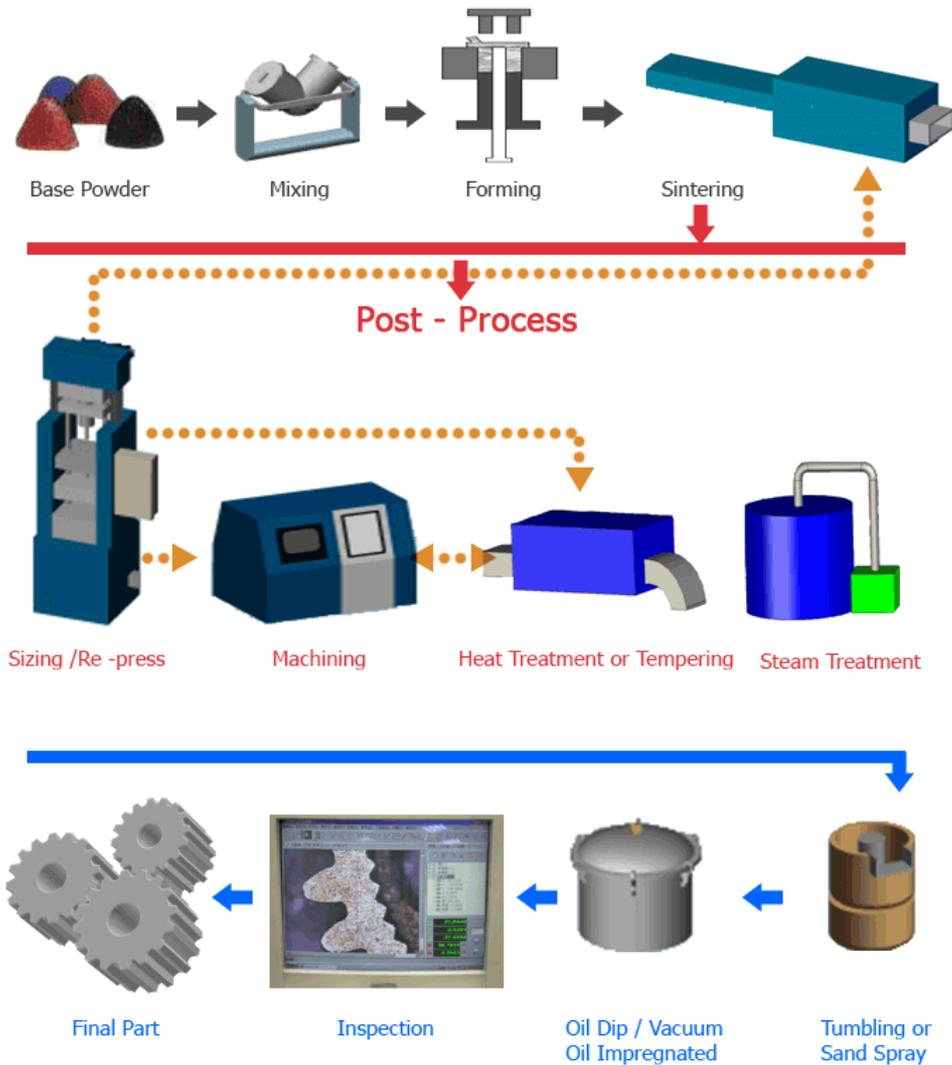


Denso system related





Power Tools Business Group



BOSCH

Makita

StanleyBlack&Decker



Sales & Service



General Consumer

B2C

Business Customer

60,000 business customer

B2B

60 commercial vehicles



【Selling Agents】

- Office Products : MFP, Consumables, Software, etc.
- Healthy Living Related Products : Sports goods, Skincare product, Food, etc.



More than 400,000 app download users

【Own Products】

- Healthy Living Related Products : Contact lenses, MW Watch 3, etc.



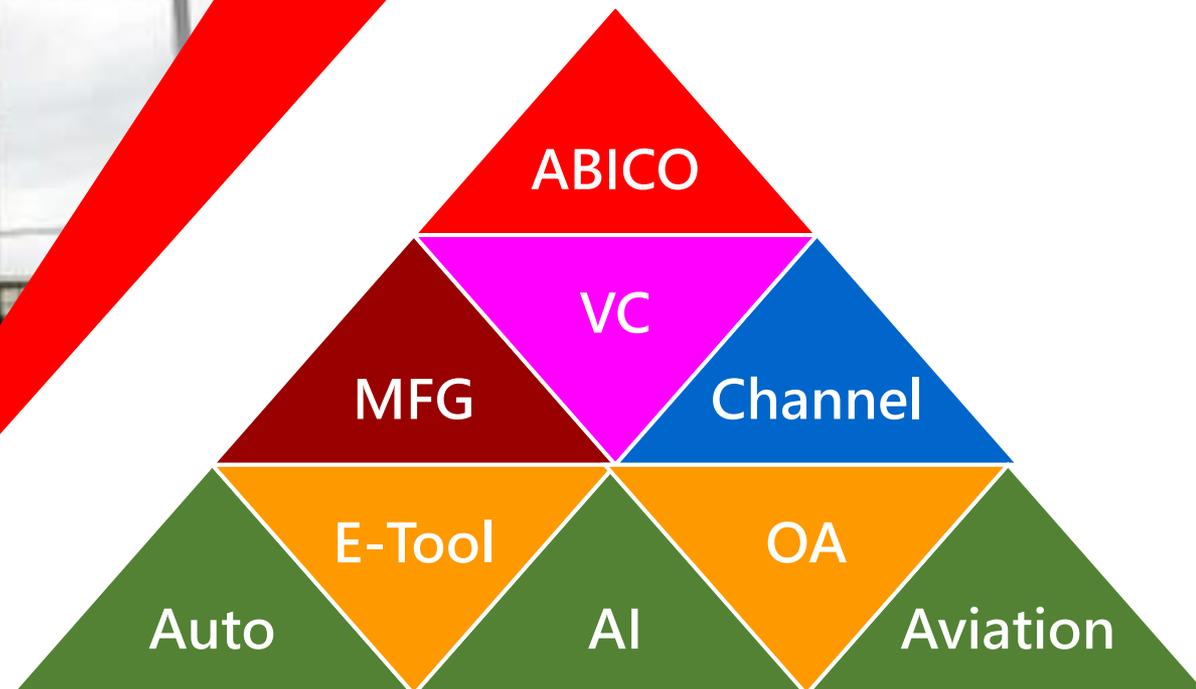
B2C

General Consumer

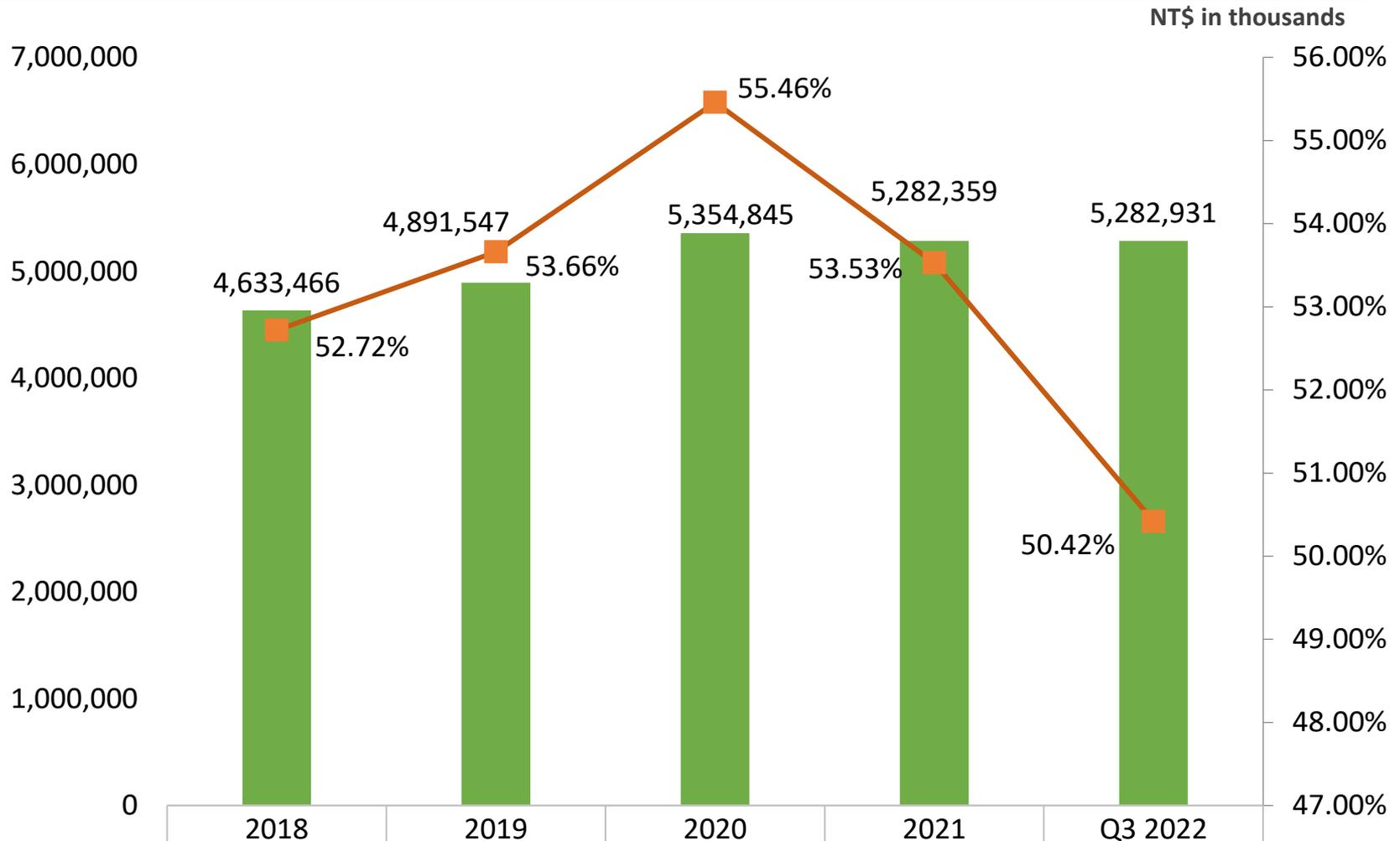




Financial Overview



Financial Structure



*Realizable Asset= Cash and cash equivalents + financial assets-current

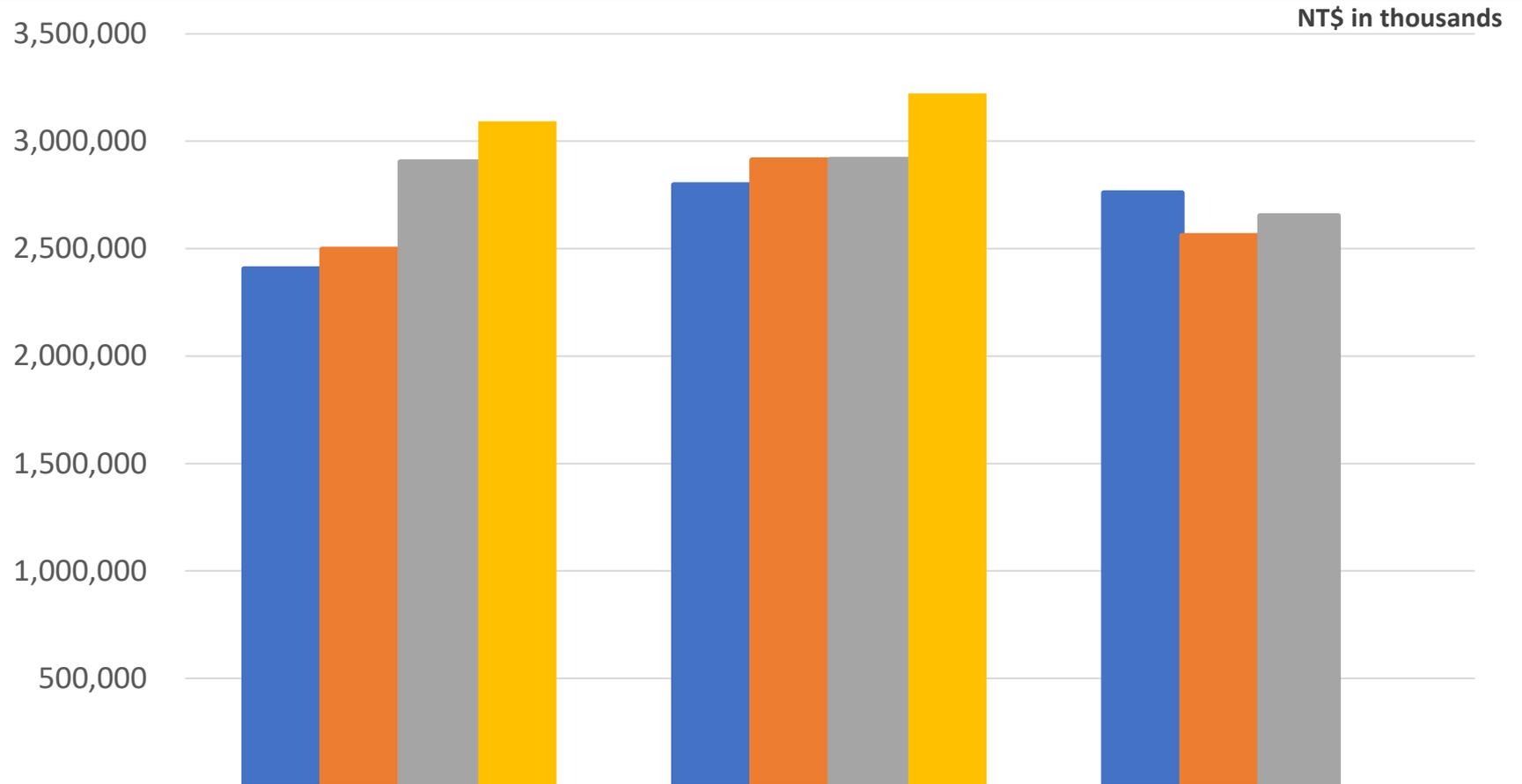
Consolidated Balance Sheet



(NT\$ in thousands)	Sep 30, 2022	Dec 31, 2021	Dec 31, 2020
	Amount	Amount	Amount
Current Assets	9,487,799	9,970,894	9,418,371
Non-Current Assets	6,066,176	5,950,248	6,143,953
TOTAL ASSETS	15,553,975	15,921,142	15,562,324
Current Liabilities	5,264,763	5,794,461	5,731,612
Non-Current Liabilities	2,577,030	2,727,660	2,899,061
TOTAL LIABILITIES	7,841,793	8,522,121	8,630,673
Equity Attributable to Shareholders of Parent	5,593,440	5,177,826	5,161,705
Non-Controlling Interests (above Equity attributable to former owner of business combination under common control)	2,118,742	2,221,195	1,769,946
TOTAL EQUITY	7,712,182	7,399,021	6,931,651
Current Ratio	180%	172%	164%
Debt Ratio	50.42%	53.53%	55.46%
NAVPS(in NT\$)	33.30	30.82	30.73

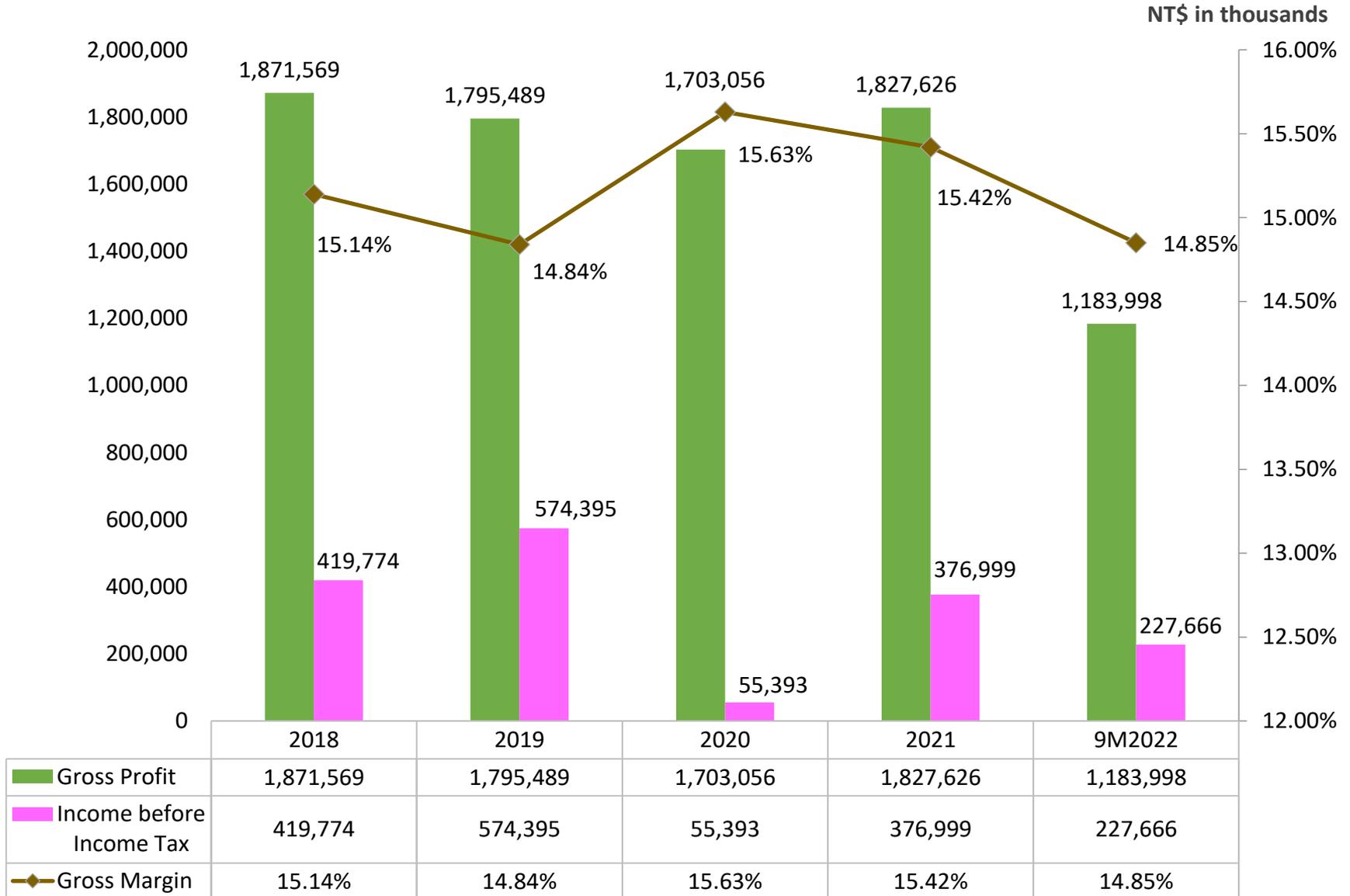


Operation Review - Quarterly Sales



	2020	2021	2022
■ Q1	2,405,341	2,796,544	2,759,102
■ Q2	2,496,966	2,913,412	2,560,194
■ Q3	2,903,333	2,915,625	2,653,189
■ Q4	3,092,861	3,222,944	

Operation Review - Profit



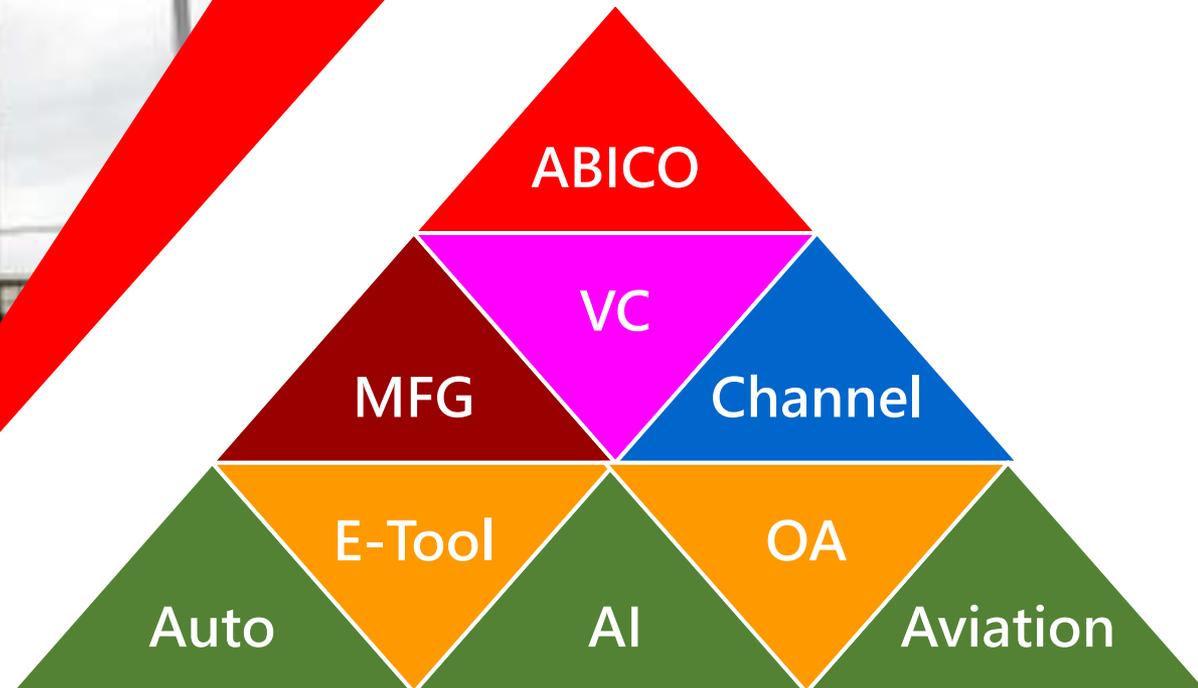
Consolidated Income Statement



(NT\$ in thousands)	9M2022	9M2021	YoY	
	Amount	Amount	Amount	Margin
Net Revenue	7,972,485	8,625,581	-653,096	-7.57%
Net Cost	6,788,487	7,276,760	-488,273	-6.71%
Gross Profit	1,183,998	1,348,821	-164,823	-12.22%
Operating Expenses	1,194,259	1,184,405	9,854	0.83%
Operating Loss (Income)	-10,261	164,416	-174,677	-106.24%
Non-Operating Income and Expenses	237,927	131,378	106,549	81.10%
Income before Income Tax	227,666	295,794	-68,128	-23.03%
Income Tax Expense	128,977	125,317	3,660	2.92%
Net Income	98,689	170,477	-71,788	-42.11%
Net Income Attributable to Shareholders of the Parent	-3,143	62,497	-65,640	-105.03%
EPS (in NT\$)	-0.02	0.37	-0.39	-105.41%



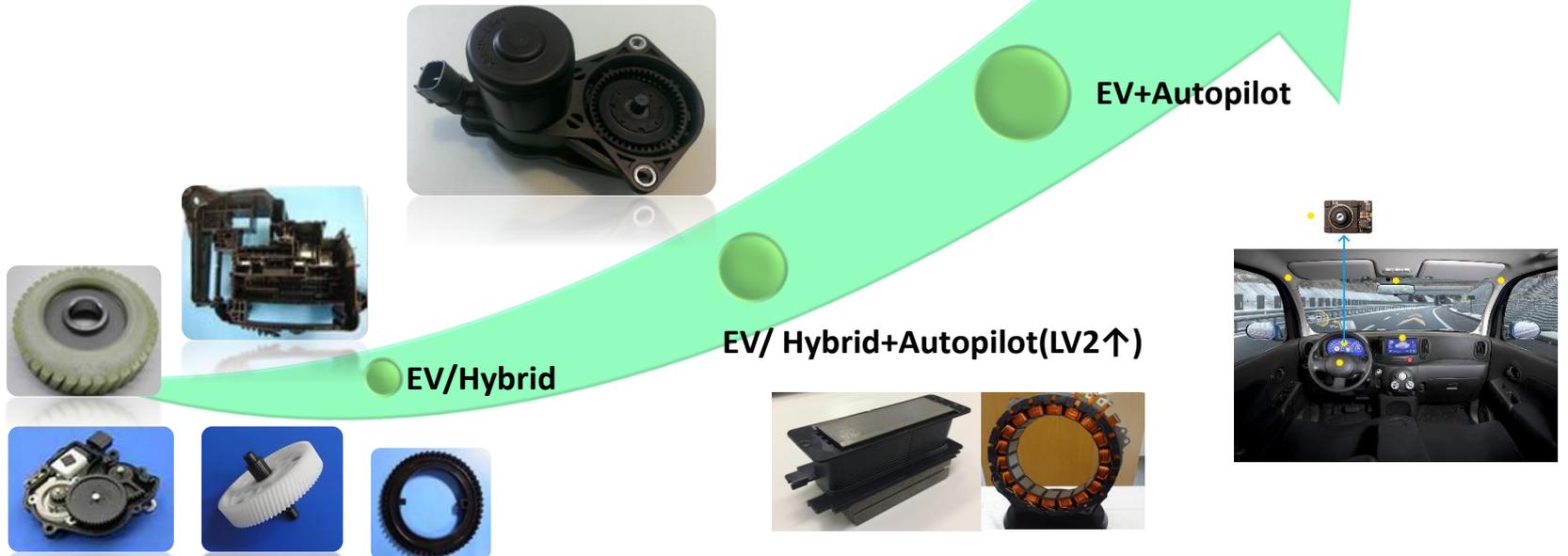
Future Outlook



Operational Strategy

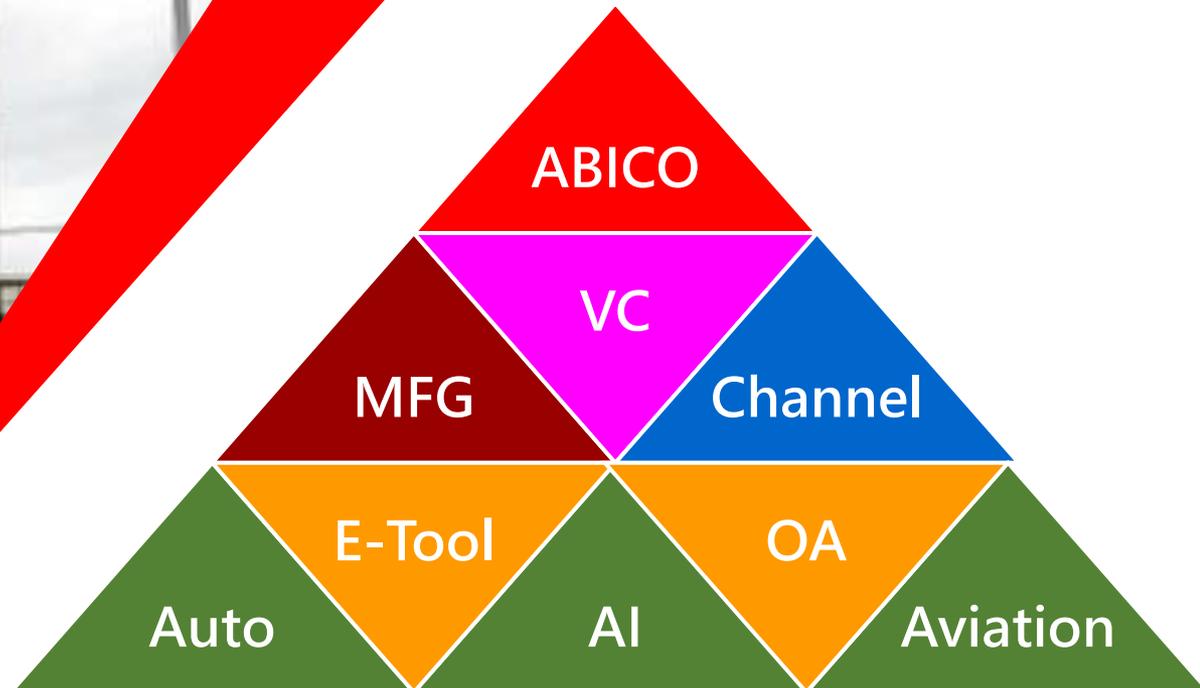


- ❑ Continuing to develop with Tier 1 for key components in each system and provide professional solutions for mechanism systems.
- ❑ Combined with related companies to provide more options for Tier 1.





Q&A



Thank You



ABICO Group